Washington Glass Association

Washington Glass Association Celebrated 30th Year Anniversary

By Maryanne Howell, Executive Director



On Thursday, June 27, 2013, the Washington Glass Association celebrated its 30th Year Anniversary at the Embassy Suites in Tukwila, Washington.

The evening celebration was a busy one that included three great educational glass industry speakers; eleven table top displays; a Special Recognition Award to Gary Towndrow, RGA Architectural Sales presented by Jerry Larson, Larson Glass Company; two WGA Scholarship Awards totalling \$2,500.00; a word from our Scholarship Judge, a representative of Northwest Harvest; fantastic door prizes from our table top displayers and a quick tour down memory lane. Whew, what a night...and I didn't even mention the gold and green balloons and the festive buffet.

The three industry speakers included Ed Howell, Hartung Glass who spoke on Pilkington MirroView; Jeff Kersten with View on Electrochromic; and Bill Coady, Guardian on the topic of Guardian 4th Surface Low-E. (Continued on page 4 and 5.)

Washington Glass Association

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December Issue 2013



WGA Officers and Board of Directors

President, Bill Coady Guardian Industries Corp. (425)823-6514 bcoady@guardian.com

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NEW Opportunity WGA Web Site Advertising Rates

The Washington Glass Association Board of Directors recently set pricing for the WGA website: <www.wg-a.org>. The pricing is as follows:

Home page: \$200.00 per month Membership Page: \$75.00 per month All other pages: \$50.00 per month

New Digital Clear View Advertising Rates

AD TYPE	AD SIZE	WGA Member Ad: 2 Ads Per Year	WGA Member Ad: 1 Ad Per Year	WGA Non-Member Rates
Full Page	7" x 9 1/2"	\$455.00	\$487.50	TBD
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Classified Ads Free To Members

Classified ads for <u>members</u> are FREE. The low rate of \$12.50 per classified ad applies to non-members.

For additional advertising information, please contact Maryanne Howell, Executive Director at (253)756-9050 or email at <staff@wg-a.org>.

QUALITY MEANS DOING IT RIGHT WHEN NO ONE IS LOOKING. ~HENRY FORD

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The Washington Glass Association

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Guardian Industries, Kirkland

Harmon, Inc., Tukwila

Hartung Glass Industries. Tukwila

Herzog Glass, Inc., Seattle

*Hv-Lite Mirror & Glass, Seattle

ICD. Vancouver

*JLM Wholesale, Oxford, Michigan

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Kell-Chuck Glass Co., Inc., Olympia

Kenco Construction, Inc., Seattle

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TOTAL MEMBERSHIP: 85 as of 12.11.2013

*Indicates New Member

Washington Glass Association 30th Anniversary Event

(Continued from front page.)

Our table top displayers included Architectural Systems, Inc.; Glassworks; Guardian; Hartung; Kawneer; Oldcastle BE; Pilkington; Quanex; Technical Glass Products; Vetrotech and Window Tech., Inc. What great support from our WGA suppliers! Thank you displayers! (See page 5.)

The WGA is a firm believer in education, both within the industry and is also a supporter of education in general. To illustrate that mission, the Board provides scholarship opportunites to it's members. This year was no exception; the winners included First Place Winner, Kyla Borders, Member Company: Harmon, Inc.; and Second Place Winner, Brenna Tait, Member Company: Hartung Glass. The best to our winners!

Thank you to Peter Barnhart, our Scholarship Chair. Also, thank you to Dan Gomez, from Northwest Harvest in Seattle for being our 2013 Scholarship Judge.



(*Left to Right*) Peter Barnhart, Pacific Glass & Door, WGA 2013 Scholarship Chair; Kyla Borders, WGA 2013 Scholarship First Place Winner, Member Company: Harmon, Inc.; Dan Gomez, WGA Scholarship Judge from Northwest Harvest; and WGA 2013 Scholarship Second Place Winner Brenna Tait, Member Company: Hartung Glass.



(*Left to Right*) Special Recognition Award given to Gary Towndrow, RGA Architectural Sales; also in the picture Bobby Herzog, formerly with Herzog Glass; Greg Towndrow, RGA Architectural Sales; Robby Herzog, Pacific Glass & Door; and Ron Dunham, Herzog Glass. Gary Towndrow's acceptance speech is posted on our Facebook page ~ go to www.wg-a.org and click on the Facebook link at bottom of page.



(*Left to Right*) Bill George, General Storefronts, WGA President in 1999; Jerry Larson, WGA President in 1998, 2000, and 2002; and Bernie Thueringer WGA President in 2003, 2004, 2008, 2011 and 2012. Bernie Thueringer is currently on the WGA Board as Past President.



Washington Glass Association Celebrates 30 Years 1983-2013

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WGA 2013 Table Top Displayers



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Washington Glass Association September 6, 2013 Golf Tournament



















Twin Lakes Golf & Country Club, Federal Way, WA 28th Annual Golf Tournament



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View Glass



WGA/MBA Health Insurance

As health care reform continues to evolve with new regulations and requirements for both employees and employers, the Washington Glass Association is proud to offer an advocate and resource for our members to navigate this changing environment. The MBA Health Insurance Program, for over 25 years in partnership with Regence BlueShield, Group Health Options and EPK & Associates, has been committed to providing industry leading benefit designs, competitive pricing, and superior customer service to companies just like yours. With a strong, proven, and reliable track record of keeping costs low, the program is able to provide a plan that fits every budget. Members take advantage of significantly reduced rates, well below the direct market, due to the large pooling power of all associated members.

What makes this program different?

Health care reform guidance: Our knowledgeable staff will ensure your company is up to date with all necessary requirements.

Savings: Our comprehensive benefits and competitive rates mean big savings for you!

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Dedicated Customer Service: EPK & Associates, Inc. provides personalized customer service for you and your employees, including free, full-service administration and billing.

Contact WGA office at 253.756.9050 for a free quote info.

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The Washington Glass Association/ Master Builders Association Health Insurance Program

The **Washington Glass Association**, in partnership with the Master Builders Association, offers access to the MBA Health Insurance Trust for member companies ranging from **2 to 500+ employees**.



Why Join?

Savings
 Excellent long-term rate stability saves on your bottom line.

Knowledge

Educated staff ensures your company is compliant with all health care reform regulations

Benefits

Comprehensive benefits offered through Regence BlueShield and Group Health

Service

Dedicated administrators provide superior service for all of your company's needs

For More Information: Washington Glass Association

Phone: 253.756.9050 Email: staff@wg-a.org





WGA News to Members

2014 BOARD ELECTION RESULTS

The WGA Board elections were held in November of 2013 by mail-in ballot. In the Glass Shop Category, the new Board members elected are Mike Reydell, SGS Glass, Tukwila, and Rick Wakefield, Wakefield Glass, Inc., Seattle. In the Supplier Category, two Board members were re-elected: Gary Towndrow, RGA Architectural Sales, Redmond, and Ed Howell, Hartung Glass., Tukwila. Thank you to Jim Borders, Harmon, Inc., Rich Sorrells, Brower Tinting and Graphics, and Shane Wilson, Colorado Steel Sash for their willingness to run for a Board position.

CONGRATS TO GARY TOWNDROW

Congratulations to Gary Towndrow, RGA Architectural Sales for being awarded WGA's Special Recognition Award at the WGA's 30th Anniversary Event on June 27, 2013. Jerry Larson, Larson Glass Company awarded Gary Towndrow with a plaque. You can view Gary's acceptance speech on our Facebook page. You can access our Facebook page by going to our website homepage and clicking on the Facebook logo at the bottom of the page.

CONGRATS TO NORM HERD

Congratulations to Norm Herd, now retired, for his vision and initiative in establishing the Washington Glass Association 30 years ago. Norm Herd was awarded a Special 30th Year Anniversary Plaque at our November 2013 Dinner Meeting.

2014 WGA OFFICERS ELECTED

The Board met on Wednesday, December 11, 2013 and voted in the following officers for the Washington Glass Association. These officers will serve a one year term. The WGA membership votes for Board Members who will serve a three-year term and the Board Members vote for the officers:

President, Bill Coady, Guardian Industries Vice President, Norm Stow, Herzog Glass Secretary, Amy Anderson, Atlas Suppy Treasurer, Jon Larson, Larson Glass Co.

(Continued on page 13.)



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Join The WGA

The Washington Glass Association members are professionals in the glass and glazing industry. We are a vital, active, regional, member-driven association with membership representing all aspects of the glass industry. Complete this application and mail it along with your check to the: Washington Glass Association, 2661 North Pearl, #276, Tacoma, WA 98407. Phone 253.756.9050 or email <staff@wg-a.org>. Come join us; we are a friendly group, to boot! Questions? Just contact us.

WGA Dues Schedule

Sponsoring Member

Based on Sales Volume in Washington State				
Under \$1 Million	\$200.00			
\$1 to \$3 Million	\$255.00			
\$3 to \$5 Million	\$330.00			
\$5 to \$10 Million	\$495.00			
\$10 Million and Over	\$615.00			

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Welcome New WGA Members

NEW MEMBER Josh Lentz US Glass Magazine Seattle, WA



Bryon Hensley Hy-lite Mirror & Glass Tukwila, WA



NJ Wang Gaia Elements, LLC Issaquah



Thad Brown Sika Corporation Mill Creek, WA



Leigh Ann Page JLM Wholesale Oxford, MI



Brad Glauser Wausau Window & Wall Systems Everett, WA



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Washington Glass Association

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Halfen USA, Inc. Nick Wutzke

Hartung Glass Bob Morse

Hartung Northwest Shower NW Shower Door Divison Tom Sulock

> **Herzog Glass, Inc.** Norm Stow

ICD High Performance Coatings Kris Vockler

> **Interwest** Hugh Bernardi Jr.

JLM Wholesale Leigh Ann Page

> **Jordahl** Shaun Blott

Kawneer Skip Dill

•••••

Kell-Chuck Glass Co., Inc. Kim Kelly

Larson Glass Co., Inc.Jerry Larson

Milgard Windows & Doors Paul Moran

National Glass Industries Owen Lubin

> Northwestern Industries, Inc. Tim McQuade

Oldcastle BE Battleground Kurt Tingey

Oldcastle Engineered Systems Michael Maros

Pacific Architectural Products
Mike Watson

Pacific Glass & Door, Inc.
Peter Barnhart

Pacific Glass, Inc., Renton Bernie Thueringer

Pacific Window Systems Erin Crook

> Peerless Products Vince Tutino

> > PPG Jim Waites

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Technical Glass Products Jerry Razwick

Technical Waterproofing Mark Hagerty

> United Rentals Todd Strobeck

Vetrotech St. Gobain Kevin Frisone

Wakefield Glass, Inc. Rick Wakefield

> Walters & Wolf Curtain Wall Tracy Robbins

Window Tech, Inc. Travis Glick

Windows, Doors and More Rick Locke

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WGA News to Members

(Continued from page 10.)

CONGRATS TO TIM MCQUADE

The Washington Glass Association will be honoring Tim McQuade, NWI at our March Dinner Meeting with a WGA LIFE-TIME MEMBERSHIP AWARD. Tim McQuade, Northwestern Industries will be retiring as COO/President of NWI on January 1, 2014. Tim will remain on the Board of Directors and consult for NWI until the Annual Board Meeting in May of 2014. We wish him the best as he begins a brand new chapter in his life. Tim has been supportive of the WGA over the many years at NWI and we will all miss him!



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2014 DINNER MEETING TOPICS

The Board for the WGA voted in December for the following dinner meeting topics:

NFRC

Emerald Downs Fun Event in May Bomb Blast and Acoustical Glazing Economic Forecast



Bill Coady CSI, CCPR

Architectural Design Manager Northwest Region

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