Washington Glass Association

The Washington Glass Association Board Election Results



Incoming President Bernie Thueringer, Pacific Glass. Inc.

On December 9, 2014, the Washington Glass Association met in Burien, Washington. At this year end Board Meeting, the following WGA Officers were voted in to serve a one-year term beginning March 1, 2015.

President: Bernie Thueringer, Pacific Glass, Inc.; Vice President: Bud Henson, Window Tech., Inc.; Secretary: Rick Wakefield, Wakefield Glass, Inc., and Treasurer: Mike Reydell, SGS Glass Company, Inc.

Bill Coady, Guardian, Industries Corp. will continue on as Past President, also an officer position. Thank you Bill Coady for a great year!

The Washington Glass Association membership votes for Board Members and Board Members vote for officers.

The following individuals were voted in by the membership last month for a three-year term.

Jon Larson, Larson Glass Co., Inc.; Mark Pasion, Herzog Glass; Bernie Thueringer, Pacific Glass, Inc.; Bud Henson, Window Tech, Inc.

Thank you to Richard Sorrells, Brower Tinting & Graphics for running for a Board Position.

Thank you to Norm Stow, Herzog Glass for serving as a Board Member the past three years. Norm served as Vice President and Director during his three-year term.

We have enjoyed Norm Stow on the Board. Ask him about his hobby. Hint: See picture to the right. Also, if you are a pet fan, be sure to ask him about that topic as well.

So many wonderful people that serve on the Board of the Washington Glass Association

By Maryanne Howell, WGA



Outgoing Board Member Norm Stow, Herzog Glass

Washington Glass Association

website: www.wg-a.org ★ email: staff@wg-a.org ★ phone: 253.756.9050
Winter 2014



2014 WGA Officers and Board of Directors

President, Bill Coady Guardian Industries Corp. (425)823-6514 bcoady@guardian.com

Vice President, Norm Stow Herzog Glass, LLC (206) 322-8444 norms@herzogglass.com

Secretary, Amy Anderson Atlas Supply, Inc. (206)623-4697 Ext. 127 amy.anderson@atlassupply.com

Treasurer, Jon Larson Larson Glass Co., Inc. (253)845-2111 jonlarsonglass@yahoo.com

Director, Bud Henson Window Tech., Inc. (360)600-0804 bud@windowtechinc.com

Director, Ed Howell Hartung Glass Industries (425)656-2626 edh@hartung-glass.com

Director, Mike Reydell SGS Glass Co., Inc. (206)518-5888 mreydell@sgsglass.com

Director, Bernie Thueringer Pacific Glass, Inc. (425)277-1800 berniet@pacific-glass.com

Director, Gary Towndrow RGA Architectural Sales (425)881-8397 glassguys@msn.com

Director, Rick Wakefield Wakefield Glass, Inc. (206)241-7359 wakefield@nventure.com

WGA CONTACT INFORMATION:

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WGA Website Advertising Rates

Website Location	Monthly Amount
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Member	\$ 75.00
All Other pages	\$ 50.00

Digital Clear View Rates

AD) TYPE	AD SIZE	WGA Member Ad: 2 Ads Per Year Total Amount	WGA Member Ad: 1 Ad Per Year	WGA Non-Member Ad: 2 Ads Per Year Total Amount	WGA Non-Member Ad: 1 Per Year Total Amount
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1	ısiness ırd Size	3 1/2" x 4 1/4"	\$70.00	\$37.50	\$ 84.00	\$ 45.00

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From WGA Picture Archives



(L) Jerry Larson, Larson Glass

(R) Gary Towndrow, RGA Architectural

WGA Golf Tournament

Can you guess the year?



The Washington Glass Association

Membership/Supporters of the Glass and Glazing Industry

A Glass Enterprise, Centralia

Accurate Industries, Inc., Auburn

Advanced Entry Systems, Puyallup

All Service Glass, Inc., Issaguah

Allstar Glass Company, Spokane Valley

*All Weather Architectural Aluminum, Vacaville, CA

Anderson Consulting, Lynnwood

Arcadia Northwest, Inc., Kent

Architectural Systems, Inc., Bellevue

Architectural Testing, Inc., Kent

*ASSA ABLOY, Kent

Atlas Supply, Inc., Seattle

Berkeley Vadocz Engineering, Inc, Langley, BC Canada

Brower Tinting & Graphics, Renton

C. R. Laurence Co., Inc., Kent

Castle Enterprises, Olympia

Colorado Steel Sash Co., Inc., Seattle

Crystalite, Inc., Everett

*D.K. Boos Commercial Glass Divison, Inc., Lacey

DE-EL Enterprises, Monroe

DeaMor Associates, Inc., Seattle

*Design9 Group, Seattle

Emerald Glass, Inc., Burlington

Eubanks Glass Co. Inc., Centralia

Evergreen House, Inc., Kirkland

Fabricated Glass Specialities, Inc., Talent, OR

Garibaldi Glass Industries, Inc., Burnaby, BC, CANADA

General Storefronts, Inc., Arlington

Glassworks, Inc., Seattle

*Glass Services, Port Angeles

Glaziers & Glassworkers Local Union #188, Seattle

*Great Northwest Construction Products, Everett

Guardian Industries, Kirkland

Harmon, Inc., Tukwila

Hartung Glass Industries, Tukwila

Herzog Glass, Inc., Seattle

Hy-Lite Mirror & Glass, Seattle

ICD, Vancouver

JLM Wholesale, Oxford, Michigan

*Joel Berman Glass Studios, Delta, BC, CANADA

Kawneer, Inc., Puyallup

Kell-Chuck Glass Co., Inc., Olympia

Kenco Construction, Inc., Seattle

Lami Glass, Langley, BC, CANADA

Larson's Glass Co., Inc., Puyallup

*Metro Glass Co., Inc., Renton

Milgard Manufacturing, Tacoma

Modern Glass Company, Coeur d'Alene, ID

Morse Industries, Inc., Kent

National Certified Testing Laboratories NW, Inc., Everett

National Glass Industries, Inc., Woodinville

Northwest Shower Door, Seattle

Northwestern Industries, Seattle

Oldcastle BuildingEnvelope, Battleground, WA

Oldcastle BuildingEnvelope, Langley, BC, CANADA

Olympic Glass, Inc., Bainbridge Island

Pacific Architectural Products, Clackamas, OR

Pacific Glass & Door, Inc., Mukilteo

Pacific Glass, Inc., Renton

Pacific Window Systems, Inc., Kent

Parker Henry Glass & Storefront, Kirkland

*Prosoco, Inc., Renton

Quanex Building Products, Puyallup

Rainier Glass, Kent

RGA Architectural Sales, Redmond

SAFTI First, San Francisco, CA

Savage Wholesale, Tacoma

Sealant Specialists, Seattle

Service Auto Glass Inc., Kirkland

SGS Glass Co. Inc., Tukwila

Sika Corporation, Mill Creek

*Sika Corporation - Industry, Maple Valley

Sound Glass Sales, Inc., Bremerton

Sound Glass Sales, Inc., Tacoma

Specialty Windows Commercial, Spokane

Standard Aluminum Products.

New Westminister, BC, CANADA

Stansell Glass, Inc., Auburn

Sullivan Architectural Products, Bellevue

Sunrise Glass, Inc., Kent

Technical Glass Products, Inc., Snoqualmie

Technical Waterproofing, Seattle

*Tom McIntosh Glass & Glazing, LLC., Seattle

US Glass Magazine, Seattle

Vetrotech Saint-Gobain, Auburn

*View, Inc.

Vitrum Industries, LTD, Langley, BC, CANADA

Wakefield Glass, Inc., Seattle

Walters & Wolf Curtainwall LLC, Mukilteo

Wausau Windows and Wall Systems, Everett

Window Tech., Inc., Lynnwood

*Windows Door & More, Inc., Seattle

HONORARY LIFETIME MEMBER: Tim McQuade

TOTAL MEMBERSHIP: 92

*Indicates New Member



The WGA 29th Annual Golf Tournament ~ Superb Day!

The Washington Glass Association 29th Annual Golf Tournament was held at Twin Lakes Golf & Country Club located in Federal Way, Washington on Friday, September 5, 2014. The day was gorgeous and a great time was had by all.

This year we had 138 golfers register. We broke our record from the year before with a total of 83 Golf Sponsors. See list of our 2014 Golf Sponsors on the opposite page. This list is also posted on our website. Without these companies participating as sponsors, the WGA Golf Tournament would not be possible. The WGA Golf Committee did a great job in seeking sponsors as well as working out the details of the tournament.

The 2014 Golf Committee included: Gary Towndrow, RGA Architectural, Chair; Amy Anderson, Atlas Supply, Inc.; Bill Coady, Guardian Industries; Bonnie Fay, Northwestern Industries; Ed Howell, Hartung Glass; Mark Pasion, Herzog Glass; Richard Sorrells, Brower Tinting & Graphics; Danny Sullivan, Sullivan Architectural Products; Rick Koeller, Oldcastle BuildingEnvelope; Bernie Thueringer, Pacific Glass, Inc.; and Rick Wakefield, Wakefield Glass.

For many, many years, as far back as I can remember, Northwestern Industries has sponsored the golf team photos. We are very thankful for their contribution over the past years. The photos are a great memory of happy times we treasure.

This year, Oldcastle BuildingEnvelope offered to sponsor the golf team photos for which we are very thankful. Oldcastle BuildingEnvelope was able to orchestrate the photos so that each golfer was able to take home their fivesome picture at the end of the day. The pictures were available

at the Award's Banquet after finishing up their 18 holes of golf.

Thank you to Hartung Glass for sponsoring the Washington Glass Association Low Gross Trophies. The winners of the tournament included: Captain, Jeff Baranowski, Technical Glass Products; Dave Verneulen, Technical Glass Products; Brian Horne, Herzog Glass, Jerry Minor, Centennial Glass; and John Gaydos, Washington Hardware.

Also, thank you to Richard Sorrells, Brower Tinting & Graphics for sponsoring the Refreshment Carts.

In addition to our WGA Golf Committee, there were many volunteers that donated their time and service to help make the tournament run smoothly. This year, those volunteers included: Sam Berg, Technical Glass Products; Mark Hagerty, Technical Waterproofing; Patricia Hernandez, Vetrotech Saint Gobain; Shannon Leitl, Morse Industries; Karen Rains, Design9 Group and Carole Velez, Hartung Glass and a special surprise visitor and helped out at the Hole-in-One, Jerry Razwick, Technical Glass Products.

See snapshot pictures of the day, page 7.

By Maryanne Howell, WGA



Bill Coady CSI, CCPR

Architectural Design Manager Northwest Region

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www.guardian.com www.sunguardglass.com www.guardianinglass.com

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Washington Glass Association

Thank You to our -83- 29th Annual Golf Sponsors

A Glass Enterprises Curtis Ivie

Accurate Industries Greg Westover

> **Albion Tools** Rob Bechtel

All Weather Architectural Aluminum Fred Larson

Allstar Glass Company Dan Martinez

> Arcadia N.W. Adam Rakus

Atlas Supply, Inc. Tony Mazza

BASF Craig Schumann

BFC Architectural Metals Mike Cochran

Bostik **Construction Sealants** Tom Mylott

Brower Tinting & Graphics Richard Sorrells

AND CART SPONSOR **Brower** Tinting & Graphics Richard Sorrells

Calibre Door Closers John Linder

Castle Enterprises Richard Castle

Citadel **Architectural Panels** Scott Swisher

Colorado Steel Sash Brad Weeks

C.R. Laurence Co., Inc. Marlo Maggio

D.K. Boos Glass Commercial Eric Boos

DE-EL Enterprises

Michael DeGraff **DeaMor Associates**

Jody Moore

Distinctive Glass Dennis Vogt

Dow Corning Sarah Pasini

Eubanks Mike Garland

Evergreen House Tom Neilson

Fabricated Glass Specialties JR Holtz

Firestone Metal Products Russell Harrison

> First Choice Building Products Mike Murray

Garibaldi Glass Craig Mobius

Glassworks, Inc. Tish Oye

Glaziers & Glassworkers Union 188 Jed Nannery

Global Security Glazing Hernan Ğil

Guardian Industries Bill Coady

Halfen USA, Inc. Nick Wutzke

Hartung Glass Pat Zollars

Hartung Northwest Shower Door Divison Tom Sulock

Herzog Glass, Inc. Norm Stow

ICD High Performance Coatings Kris Vockler

> JLM Wholesale Leigh Ann Page

> > .Jordahl Shaun Blott

Kawneer Skip Dill

Kell-Chuck Glass Co., Inc. Kim Kelly

Lami Glass Products Bruce Butler

Larson Glass Co., Inc. Jerry Larson

Milgard Windows & Doors Jim Connell

National Glass Industries Owen Lubin

> Northwestern Industries, Inc. Rick Nelson

Oldcastle BE **Battleground** Kurt Tingey

Oldcastle BE - Fife Rick Koeller

Oldcastle Engineered Systems Michael Maros

Pacific Architectural Products Mike Watson

Pacific Glass & Door, Inc. Peter Barnhart

Pacific Glass, Inc., Renton Bernie Thueringer

Pacific Window Systems Erin Crook

> **Peerless Products** Justin Ebert

Peninsula Truck Lines Kurtis Vander Pol

> **PPG** Jim Waites

Pulp Studio Karen Rains

Rainier Glass Company Bryan Anderson

RGA Architectural Sales Gary Towndrow

> Rice Insurance Tyler Wate

SAFTI FIRST Fire Rated Glazing Solutions
Diana San Diego

> Savage Wholesale Andrew McDonald

Sealant Specialists John Latta Paul Von Goedert

SGS Glass Co. Inc. Susan Stevens

> Sika Thad Brown

Solarium Skylight Bruce Wichman

Sound Glass Sales, Inc. Warren Willoughby

> Spider John Zemlin

Stansell Glass, Inc. Cathy Stansell

> **Star Rentals** Mark Lewis

Stylmark Carrie Harvey

Sullivan Architectural Products Danny Sullivan

Technical Glass Products Jerry Razwick

Technical Waterproofing Mark Hagerty

Tom McIntosh Glass & Glazing Tom McIntosh

> **United Rentals** Todd Strobeck

Valley Glass - Spokane Čorey Ramano

Vetrotech St. Gobain Kevin Frisone

Wakefield Glass, Inc. Rick Wakefield

> Walters & Wolf **Curtain Wall** Tracy Robbins

Wausau Window & Wall Systems Brad Glauser

Window Tech, Inc. Travis Glick

Windows, Doors and More Rick Locke

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Enjoy a Look at the WGA 29th Annual 2014 Golf Tournament





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Request a sample at www.vetrotechUSA.com/keralite-select.aspx.



The Leader in Fire-Rated Glass Solutions

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The WGA Announces

Partnership with Rice Insurance

The Washington Glass Association voted on December 9, 2014 to partner with Rice Insurance, LLC, an insurance brokerage for property and liability insurance. Rice Insurance LLC is an independently owned, Washington based insurance agency.

According to Rice Insurance, LLC, since 1946, Rice Insurance LLC has grown steadily over the years and is a fast growing insurance company offering commercial and personal insurance in the Pacific Northwest.

Rice Insurance, LLC experienced a 34 percent growth in 2014, in an industry that has struggled since the financial crisis in September of 2008. Rice Insurance LLC hasn't posted negative growth in the past 25 years. Their growth has been true organic growth, not through acquisition. It comes from the strong sales force and a specialty niche of insurance products.

The Rice Insurance, LLC service staff members on average, have over 15 plus years of experience. Rice Insurance, LLC has a dedicated in-house claims manager on staff that provides claims management and claim advocacy in the event of a claim. They make sure that claims get paid fairly and promptly. Not very many insurance agencies offer this service. Rice Insurance, LLC also has a client retention rate of 96 percent which is well above the national average of 88 percent.

Consider meeting with them to see if what they have to offer will benefit your business. You won't know until you go through the steps of comparison. Many glass and glazing contractors have already chosen Rice Insurance, LLC.

Contact: Tyer Wate, Rice Insurance, LLC; email: tyler@riceinsurance.com, phone 360.734.1161 extension 1353; website: www.riceinsurance.com.





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Hope's Architectural Products

- -Steel Windows & Doors
- -Bronze Windows & Doors
- -3/4 Hour Fire Rated

D-Tech

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-Revolving Doors

Ellison Bronze, Inc.

-Stainless & Bronze Doors & Balanced Doors

Kane Security Screens

Krieger Specialty Products

-Acoustical & Blast-Pressure & Bullet Resistant

Panda Operable Walls

Safti First

-Fire Rated, Blast, Bullet, and Hurrican-Resistant

Schott Corporation

Sentech Architectural Systems

-Structural Glass Walls



WGA/MBA Health Insurance Corner on Networks

Contributed by MBA Health Trust Administrators Capital Benefit Services

As it becomes more and more vital for individuals to take ownership of their own insurance plans, understanding your insurance provider network is a critical component. A provider network is a list of health care providers and facilities (doctors, hospitals, etc.) that are contracted to work with your health insurance carrier. Providers on this list are considered "in-network", while those not on the list are "out-of-network".

When a certain provider is contracted with a provider network, this means they will provide services at a certain price, agreed upon between them and the plan carrier. While most plans allow you to see providers regardless of their association with the contracted network, there are often significantly higher out-of-pocket costs for services received outside of the network compared to inside the network.

So if you know that out-of-network benefits may cost you more, what can you do about it? A great place to start is searching the provider network online. Regence BlueShield has an excellent online tool to help you find a doctor in your area or to check if your current doctor is in their provider network. Check it out at www.regence.com/find-a-doctor.

Contact the WGA Office for information on how to get your FREE QUOTE for MBA Health Insurance Trust Coverage! Call 253.756.9050 or email <staff@wg-a.org>.

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Is your health insurance plan changing? The MBA Health Insurance Trust has a team of dedicated health insurance professionals helping thousands of companies, just like yours, navigate the *twists and turns* of employee benefits.

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- Over 25 plan options to fit every budget

Contact the Washington Glass Association at 253.756.9050 or staff@wg-a.org to get information on how to get a free quote.







Washington Join The WGA Today

The Washington Glass Association members are professionals in the glass and glazing industry. We are a vital, active, regional, member-driven association with membership representing all aspects of the glass industry. Complete this application and mail it along with your check to the: Washington Glass Association, 2661 North Pearl, #276, Tacoma, WA 98407. Phone 253.756.9050 or email <staff@wg-a.org>. Come join us; we are a friendly group, to boot! Questions? Just contact us.

WGA Dues Schedule

Sponsoring Member

Based on Sales Volume in Was	shington State
Under \$1 Million	\$220.00
\$1 to \$3 Million	\$280.00
\$3 to \$5 Million	\$365.00
\$5 to \$10 Million	\$545.00
\$10 Million and Over	\$675.00

Contact Name
Title
Company Name
Business Address
City
State
Zip
Phone
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Signature

Welcome New WGA Members

Rick Locke Windows, Doors & More, Inc. Seattle, WA

Sponsor: Gary Towndrow RGA Architectural

Editor's Note: Rick Locke is a Past President of the Washington Glass Association



Ward Dunscomb Glass Services Port Angeles, WA

Sponsor: Ed Howell, Hartung Glass

Karen Rains Design9 Group Seattle, WA



Sponsor: Tish Oye, Glassworks, Inc.

Editor's Note: Karen Rains volunteered to sell mulligans this year at our 29th Annual Golf Tournament. She did a great job raising fund for the WGA 2015 Scholarships.



Tom McIntosh Tom McIntosh Glass & Glazing, LLC. Seattle, WA

Sponsor: Rick Koeller, Oldcastle BuildingEnvelope

Editor's Note: Tom McIntosh's father, David McIntosh, is a past treasurer of the Washington Glass Association. I hear he is now retired and enjoy rebuilding automobiles.

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Washington Glass Association 2661 North Pearl, #276 Tacoma, WA 98407

